



Answers to Questions about Vendors and Shuttle Service from Detroit Airport

I have encouraged you to ask me questions about the Northeast Regional Conference. Last week I was asked about U.S. chapters selling at the Marketplace. I contacted various Canadians who advised me. One said we should contact an agent at the border.

Sharon Bishop who is the Vendor Chair did just that. She called 1-800-959-5525, spoke to a border service agent, and explained what happens in the Marketplace. She was told that vendors can telephone the Canada Revenue Agency at 1-519-252-4705 and register. They have to declare everything they are selling and receive an importation number. Once they are registered, they have to pay taxes and duty on all the goods that they are importing. For the goods that have not sold, they would fill out papers when they leave Canada to receive the duty and taxes back.

The other way would be to go through a broker like FedEx, UPS, or Purolator. These companies would do all the paperwork, but brokerage fees would have to be paid. There is a legal process to follow if a U.S. vendor wishes to enter Canada and sell a product. Individuals and chapters will have to decide if they are willing to exert this kind of effort.

Another question has arisen concerning flying into Detroit. Keep in mind that there are two terminals in Detroit—McNamara, which is the Delta hub and North Terminal at which other airlines land. Both have shuttle service, which can take you over the border and to Caesars, which is about a 45-minute trip. The shuttles are not inexpensive--\$85 to \$141 plus gratuity. (Sorry but there is no Super Shuttle service in Detroit.) Most of the shuttles carry 4-6 passengers and you can go online and even call if you wish to order the shuttle ahead of time.

I am attaching a sheet with details about some shuttles that Judy Bowden from the Ontario Steering Committee investigated. If you are traveling with a friend or know someone who is arriving in Detroit at the terminal where you are to land, that would bring down the price. Most of you will be leaving on Saturday and can connect with other members at Caesars who are flying back home through Detroit.

The Mar/Apr issue of the *NEWS* has a variety of information on our Northeast Regional Conference including the registration form. Remember that the prices are listed in Canadian dollars and those living in the U.S. should pay online with a credit card. If you are awaiting your *NEWS* in the mail, you can view it earlier by going to our DKG website.

I close with a special thank you to the members in Ontario who have been most helpful to me over these past months!

